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Consolidated Financial Results for the Three Months Ended June 30, 2020 [Japanese GAAP]

July 30, 2020

Company name: AICHI CORPORATION Stock exchange listing: Tokyo,Nagoya

Code number: 6345

URL: https://www.aichi-corp.co.jp

Representative: Toshiya Yamagishi President and Representative Director

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Scheduled date of filing quarterly securities report: August 07, 2020

Scheduled date of commencing dividend payments: -

Availability of supplementary briefing material on quarterly financial results: No

Schedule of quarterly financial results briefing session: No

(Amounts of less than one million yen are rounded down)

1. Consolidated Financial Results for the Three Months Ended June 30, 2020 (April 01, 2020 to June 30, 2020)

(1) Consolidated Operating Results

(% indicates changes from the previous corresponding period.)

| | Net sale | es | Operating profit | | Ordinary profit | | Profit attributable to owners of parent | |
|--------------------|-------------|--------|------------------|--------|-----------------|--------|---|--------|
| Three months ended | Million yen | % | Million yen | % | Million yen | % | Million yen | % |
| June 30, 2020 | 11,701 | (17.1) | 1,111 | (27.5) | 1,230 | (29.8) | 811 | (31.9) |
| June 30, 2019 | 14,118 | 33.9 | 1,533 | 176.5 | 1,752 | 153.0 | 1,190 | 150.0 |

(Note) Comprehensive income: Three months ended June 30, 2020: $\mbox{$\Psi$}$ 1,494 million [35.7%] Three months ended June 30, 2019: $\mbox{$\Psi$}$ 1,101 million [14.4%]

| | Basic earnings per share | Diluted earnings per share |
|--------------------|--------------------------|----------------------------|
| Three months ended | Yen | Yen |
| June 30, 2020 | 10.47 | - |
| June 30, 2019 | 15.34 | - |

(2) Consolidated Financial Position

| | Total assets | Net assets | Capital adequacy ratio |
|----------------|--------------|-------------|------------------------|
| As of | Million yen | Million yen | % |
| June 30, 2020 | 81,995 | 68,152 | 83.1 |
| March 31, 2020 | 82,763 | 67,944 | 82.1 |

(Reference) Equity: As of June 30, 2020: \(\) \(\) \(68,152 \) million \(As \) of March 31, 2020: \(\) \(\) \(67,944 \) million

2. Dividends

| | Annual dividends | | | | |
|-----------------------------------|--------------------|----------|-------|-------|-------|
| | 1st quarter-end | Year-end | Total | | |
| | Yen | Yen | Yen | Yen | Yen |
| Fiscal year ended March 31, 2020 | - | 11.00 | - | 13.00 | 24.00 |
| Fiscal year ending March 31, 2021 | - | | | | |
| Fiscal year ending March 31, 2021 | | 13.00 | _ | 14.00 | 27.00 |
| (Forecast) | | 13.00 | - | 14.00 | 27.00 |

(Note) Revision to the forecast for dividends announced most recently: Yes

es :

3. Consolidated Financial Results Forecast for the Fiscal Year Ending March 31, 2021(April 01, 2020 to March 31, 2021)

(% indicates changes from the previous corresponding period.)

| | Net s | ales | Operatin | ig profit | Ordinar | y profit | Profit attr to owners | | Basic earnings per share |
|--|----------------|--------|----------------|-----------|----------------|----------|--------------------------|--------|--------------------------|
| | Million yen | % | Million yen | % | Million yen | % | Million yen | % | Yen |
| Six months ended September 30, 2020 | 27,000 | (11.7) | 2,400 | (25.3) | 2,500 | (27.8) | 2,100 | (13.3) | 27.14 |
| Full year | 56,000 | (4.0) | 5,600 | (4.4) | 5,700 | (8.4) | 4,300 | (12.7) | 55.62 |

(Note) Revision to the financial results forecast announced most recently: Yes

- * Notes:
- (1) Changes in significant subsidiaries during the three months ended June 30, 2020
 (changes in specified subsidiaries resulting in changes in scope of consolidation): No
- (2) Accounting policies adopted specially for the preparation of quarterly consolidated financial statements: No
- (3) Changes in accounting policies, changes in accounting estimates and retrospective restatement
 - 1) Changes in accounting policies due to the revision of accounting standards: No
 - 2) Changes in accounting policies other than 1) above: No
 - 3) Changes in accounting estimates: No
 - 4) Retrospective restatement: No
- (4) Total number of issued shares (common shares)
 - 1) Total number of issued shares at the end of the period (including treasury shares):

June 30, 2020: 79,453,250 shares March 31, 2020: 79,453,250 shares

2) Total number of treasury shares at the end of the period:

June 30, 2020: 2,212,169 shares March 31, 2020: 1,828,669 shares

3) Average number of shares during the period:

Three months ended June 30, 2020: 77,474,431 shares
Three months ended June 30, 2019: 77,624,941 shares

- * This quarterly financial results are not subject to quarterly review procedure by certified public accountants or auditing firms.
- st Explanation regarding the proper use of performance forecasts and other special items
- All projections are based on the information available to management at the time of making this report and are not guarantees of future performance. Uncertainties could cause the actual results of AICHI CORPORATION to differ materially from any projections discussed in this report.
- Please see page 3 on attached documents for details on performance forecasts in "Explanation for Forecast for FY2021".

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1. Qualitative Information on Quarterly Results

(1) Explanation of Business Results

During the three months ended June 30, 2020, the Japanese economy deteriorated significantly due to the novel coronavirus disease (COVID-19). Personal spending related to dining out, leisure and travel slowed abruptly after calls to suspend business operations and refrain from unnecessary outings went into full swing as a result of the government having declared a state of emergency. Moreover, corporate earnings also deteriorated as a result of production having been curtailed in the manufacturing industry largely as a result of companies postponing and reducing the size of capital investment against a backdrop of anticipated declines in future revenues.

As for the outlook ahead, signs of improvement are beginning to emerge as economic activity is gradually resumed across Japan amid a scenario where the emergency declaration has been lifted thereby putting an end to voluntary restraints on business and non-essential outings. Nevertheless, it is not possible to dispel uncertainty as to what lies ahead given factors that include the impact on economic activity of ongoing measures to help prevent the spread of COVID-19 and a sense of wariness regarding possible resurgence of the infection.

In this business climate, sales for specially equipped vehicles encountered a prudent attitude being taken with respect to capital investment in the rental industry and other sectors, yet sales were robust in comparison with the same period of the previous fiscal year in the electric power and general equipment industries during the three months ended June 30, 2020.

(2) Explanation of Financial Position

1) Assets

Current assets declined by \(\xi\)1,106 million from the end of the previous fiscal year to \(\xi\)53,370 million. This was mainly due to a decrease in notes and accounts receivable – trade of \(\xi\)4,205 million, despite increases in deposits paid and other advance payments under current assets of \(\xi\)2,241 million and \(\xi\)965 million, respectively.

Non-current assets increased by \$338 million from the end of the previous fiscal year to \$28,625 million. This was mainly due to an increase in investment securities of \$977 million, despite decreases in deferred tax assets, buildings and structures, net, and machinery, equipment and vehicles, net of \$372 million, \$139 million and \$106 million, respectively.

As a result, total assets decreased by ¥767 million from the end of the previous fiscal year to ¥81,995 million.

2) Liabilities

Current liabilities declined by ¥1,131 million from the end of the previous fiscal year to ¥11,383 million. This was mainly due to decreases in income taxes payable and other accrued expenses under current liabilities of ¥733 million and ¥511 million, respectively.

Non-current liabilities increased by ¥156 million from the end of the previous fiscal year to ¥2,459 million. As a result, total liabilities decreased by ¥975 million from the end of the previous fiscal year to ¥13,843 million.

3) Net assets

Total net assets increased by ¥207 million from the end of the previous fiscal year to ¥68,152 million. This was mainly due to an increase in valuation difference on available-for-sale securities of ¥680 million, despite a decrease of ¥278 million due to purchase of treasury shares and a decrease in retained earnings of ¥197 million.

(3) Explanation of Consolidated Financial Results Forecasts and Other Forward-looking Statements

For the fiscal year ending March 31, 2021, the forecasts of dividends and consolidated financial results had been undetermined in the "Consolidated Financial Results for the Year Ended March 31, 2020" dated April 24, 2020, due to difficulties with respect to rationally establishing an earnings outlook due to ramifications of the COVID-19 pandemic.

Although there has been a gradual resumption of economic activity ever since the emergency declaration was lifted on May 25, 2020, actual recovery of economic activity is bound to take some time due to the impact of the pandemic.

Given these circumstances, for the first six months of the fiscal year ending March 31, 2021, we forecast net sales of ¥27.0 billion, operating profit of ¥2.4 billion, ordinary profit of ¥2.5 billion, and profit attributable to owners of parent of ¥2.1 billion. Meanwhile, for the full fiscal year ending March 31, 2021, we forecast net sales of ¥56.0 billion, operating profit of ¥5.6 billion, ordinary profit of ¥5.7 billion, and profit attributable to owners of parent of ¥4.3 billion.

For the fiscal year ending March 31, 2021, we plan to pay an interim dividend of \(\xi\)13 per share and a year-end dividend of \(\xi\)14 per share, for a total annual dividend of \(\xi\)27 per share.

2. Quarterly Consolidated Financial Statements

(1) Quarterly Consolidated Balance Sheets

| | | (Thousand yen) |
|--|---------------------|--------------------|
| | As of March 31,2020 | As of June 30,2020 |
| Assets | | |
| Current assets | | |
| Cash and deposits | 1,364,112 | 1,028,834 |
| Deposits paid | 29,293,978 | 31,534,983 |
| Notes and accounts receivable - trade | 19,045,242 | 14,839,442 |
| Merchandise and finished goods | 1,540,793 | 1,807,854 |
| Work in process | 1,357,019 | 1,519,914 |
| Raw materials and supplies | 1,273,767 | 1,322,905 |
| Other | 603,867 | 1,316,771 |
| Allowance for doubtful accounts | (1,963) | (60) |
| Total current assets | 54,476,818 | 53,370,647 |
| Non-current assets | | |
| Property, plant and equipment | | |
| Buildings and structures, net | 7,842,154 | 7,702,338 |
| Machinery, equipment and vehicles, net | 2,656,961 | 2,550,424 |
| Land | 8,524,839 | 8,524,839 |
| Other, net | 725,068 | 689,978 |
| Total property, plant and equipment | 19,749,024 | 19,467,581 |
| Intangible assets | 839,521 | 806,190 |
| Investments and other assets | | |
| Investment securities | 5,641,595 | 6,619,340 |
| Deferred tax assets | 372,397 | - |
| Other | 1,691,355 | 1,738,756 |
| Allowance for doubtful accounts | (7,051) | (6,822) |
| Total investments and other assets | 7,698,297 | 8,351,273 |
| Total non-current assets | 28,286,842 | 28,625,045 |
| Total assets | 82,763,661 | 81,995,693 |

| | | (Thousand yen) |
|--|---------------------|--------------------|
| | As of March 31,2020 | As of June 30,2020 |
| Liabilities | | |
| Current liabilities | | |
| Notes and accounts payable - trade | 8,547,921 | 8,389,167 |
| Income taxes payable | 949,564 | 216,085 |
| Provision for bonuses for directors (and other officers) | 32,000 | 9,500 |
| Provision for product warranties | 138,409 | 124,978 |
| Other | 2,847,419 | 2,643,948 |
| Total current liabilities | 12,515,315 | 11,383,679 |
| Non-current liabilities | | |
| Deferred tax liabilities for land revaluation | 616,302 | 616,302 |
| Provision for retirement benefits for directors (and other officers) | 43,600 | - |
| Retirement benefit liability | 1,221,468 | 1,213,846 |
| Deferred tax liabilities | - | 175,198 |
| Other | 422,019 | 454,509 |
| Total non-current liabilities | 2,303,391 | 2,459,857 |
| Total liabilities | 14,818,706 | 13,843,536 |
| Net assets | | |
| Shareholders' equity | | |
| Share capital | 10,425,325 | 10,425,325 |
| Capital surplus | 9,923,356 | 9,923,356 |
| Retained earnings | 47,334,222 | 47,136,329 |
| Treasury shares | (918,004) | (1,196,081) |
| Total shareholders' equity | 66,764,898 | 66,288,928 |
| Accumulated other comprehensive income | | |
| Valuation difference on available-for-sale securities | 2,886,803 | 3,566,855 |
| Revaluation reserve for land | (1,624,044) | (1,624,044) |
| Foreign currency translation adjustment | (311,330) | (312,187) |
| Remeasurements of defined benefit plans | 228,626 | 232,604 |
| Total accumulated other comprehensive income | 1,180,055 | 1,863,227 |
| Total net assets | 67,944,954 | 68,152,156 |
| Total liabilities and net assets | 82,763,661 | 81,995,693 |

(2) Quarterly Consolidated Statements of Income and Comprehensive Income Quarterly Consolidated Statements of Income (For the three months)

| | | (Thousand yen) |
|---|---|---|
| | For the three months ended June 30,2019 | For the three months ended June 30,2020 |
| Net sales | 14,118,270 | 11,701,585 |
| Cost of sales | 10,974,313 | 9,221,243 |
| Gross profit | 3,143,957 | 2,480,341 |
| Selling, general and administrative expenses | 1,610,354 | 1,368,358 |
| Operating profit | 1,533,602 | 1,111,982 |
| Non-operating income | | |
| Interest income | 3,139 | 2,564 |
| Dividend income | 52,183 | 52,407 |
| Share of profit of entities accounted for using equity method | 149,127 | 47,207 |
| Foreign exchange gains | - | 2,239 |
| Other | 30,548 | 19,682 |
| Total non-operating income | 234,999 | 124,101 |
| Non-operating expenses | | |
| Foreign exchange losses | 16,195 | - |
| Other | 173 | 5,311 |
| Total non-operating expenses | 16,369 | 5,311 |
| Ordinary profit | 1,752,232 | 1,230,772 |
| Extraordinary income | | |
| Gain on sales of investment securities | 13,271 | - |
| Total extraordinary income | 13,271 | - |
| Extraordinary losses | | |
| Loss on sales of non-current assets | 10 | - |
| Loss on retirement of non-current assets | 299 | 38 |
| Loss on valuation of investment securities | - | 149 |
| Total extraordinary losses | 309 | 187 |
| Profit before income taxes | 1,765,194 | 1,230,585 |
| Income taxes - current | 296,573 | 171,347 |
| Income taxes - deferred | 277,796 | 248,011 |
| Total income taxes | 574,370 | 419,358 |
| Profit | 1,190,824 | 811,226 |
| Profit attributable to owners of parent | 1,190,824 | 811,226 |
| | | |

| | | (Thousand yen) |
|---|---|---|
| | For the three months ended June 30,2019 | For the three months ended June 30,2020 |
| Profit | 1,190,824 | 811,226 |
| Other comprehensive income | | |
| Valuation difference on available-for-sale securities | (67,812) | 680,051 |
| Foreign currency translation adjustment | (95,813) | 7,530 |
| Remeasurements of defined benefit plans, net of tax | 2,743 | 3,977 |
| Share of other comprehensive income of entities accounted for using equity method | 71,581 | (8,387) |
| Total other comprehensive income | (89,300) | 683,171 |
| Comprehensive income | 1,101,523 | 1,494,398 |
| Comprehensive income attributable to | | |
| Comprehensive income attributable to owners of parent | 1,101,523 | 1,494,398 |
| Comprehensive income attributable to non-controlling interests | - | - |

(Additional information)

(Discontinuation of retirement benefit plan for directors and other officers)

At its 72nd Annual General Meeting of Shareholders held on June 18, 2020, the Company resolved to make final payment of retirement benefits for directors and other officers upon discontinuing its retirement benefit plan for directors and other officers. Accordingly, upon having reversed in full the provision for retirement benefits for directors (and other officers), the amount of \xi36,800 thousand which had been recorded in the said account is now included in "other" under non-current liabilities as long-term accounts payable - other.